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Also, please keep your unique username and password to access the members area in a safe place. I constantly update this guide with the newest information. You will need to know your username and password to be able to log into the members area to download the latest version when they become available.

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# Introduction

<u>Save on Airfare Secrets</u> is divided into 5 main parts. I strongly recommend that you read the entire guide all the way through. However, if time is limited, you may choose to skip to a certain part of the guide and begin reading from there. Refer to the summary below for details:

**Part I** (begins on pg. 11), covers the basic tricks of airfare travel. These are the more common tricks that you may or may not already know about.

**Part II** (begins on pg. 21), covers the better tricks of airfare travel. These tricks are less common to the general public.

**Part III** (begins on pg. 24), covers the advanced secrets of airfare travel. These tricks are rarely known to the general public.

**Part IV** (begins on pg. 58), covers miscellaneous travel tips. These tips do not deal directly with airfare, but will helpful in saving you money when you are traveling.

**Part V** (begins on pg. 61), covers the top secrets to cheap airfare. These tricks are known by very few. Travel agents such as myself have utilized these tricks to squeeze out some of the most amazing bargains on airfare travel.

### PART I. The Basic Tricks

Two basic rules of thumb in which you should keep in mind. This should be known by anyone who travels:

- Nonstop flights will always cost more than connecting flights that require a change of planes. Nonstop flights are, of course, much more convenient for the traveler, hence the reason why they are more expensive. If you are looking to sacrifice convenience for savings, fly in connecting flights.
- A round trip plane ticket will always save you more money than two one-way tickets.

Also, be sure that you know the difference between "direct and non-stop flights" unlike non-stops, direct can touch down at other airports on the way to their ultimate destination. Whenever possible, use non-stop flights - it's faster and much lesser of a chance for delays

#### Trick 1

Airlines will offer you a better fare if you book for flight in advance. The reason for this is that they are pushing for people to book as soon as they can. Airlines do not like the idea of an overflow of people trying to book flights just before the last minute. Another reason behind this is the airline needs to plan ahead of time how much space for baggage is needed for the flight, and the amount of food they would have to carry. If you book ahead of time, the airline will have an adequate amount of time to configure this cost in advance, as opposed to you booking on the last minute.

Something else to note is that most people who book their flights on the last minute are more often than not, on business trip, and as a result the business is paying for the flight. Others who just fly for personal purposes will most likely know in advance when they'll be flying. These people generally can't manage to pay the prices that big businesses can afford. As a result, airlines will offer much better deals to customers who book their flights long ahead of time.

THE SOLUTION: Book your flight ahead of time, as early as you can. I would suggest at least 1 month in advance. I do not suggest booking any later than a week before flying if you want to go for a deal.

#### Trick 2

Most people who fly on a business trip will begin their flight some time between 9 AM and 5 PM. Those who fly for personal purposes are more likely to fly at extreme times of the day. If you book your flight at an inconvenient time of the day (anywhere that isn't between 9 AM and 5 PM, you are more likely to receive

a cheaper ticket.

THE SOLUTION: Don't book your flight between 9 AM and 5 PM. You will end

up with a more expensive ticket.

Trick 3

People who are traveling for the purpose of a business will usually not stay over for a

weekend. Business travelers often travel on one of the weekdays, usually on a

Monday. People who travel for personal purposes are more likely to stay over for a

weekend Saturday and Sunday night. As a result, airlines are more likely to provide

you a better deal if you stay over for a weekend.

THE SOLUTION: If it is possible, book your flight so that you will stay over for a

Saturday and/or Sunday. Try to avoid flying on a Monday or Friday.

Tuesdays and Wednesdays are the cheapest days to fly.

Trick 4

If you travel regularly, but you don't stay over for a Saturday or Sunday, there is still

a method for you to get cheaper tickets.

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**THE SOLUTION:** You can still get the discounted weekend rates by going through this process:

If you are starting your flight from Place 1 to Place 2 on Monday and Friday of the first week, and then repeat the same flight for the second week, a trick here you can use is to not buy a roundtrip ticket for both weeks. However, you should try purchasing a roundtrip ticket to start from Place 1 on the Monday of the first week, and then going back on the Friday of the second week.

In addition, purchase another roundtrip ticket to depart from Place 2 on the Friday of the first week to arrive to Place 2 on the Monday of the second Week. This would give you the same two flights, however the difference here will be the discount you'll save since both tickets are flying over a weekend.

#### Trick 5

The time of year that you make your reservation is also quite crucial in determining the ticket's cost. If you reserve your flight for a couple days just before the Christmas holiday, you're going to be surprised just how sky-high the ticket is going to be. After the major holidays come to pass, airlines will lower their fare prices. As a result, you will be eligible for a cheaper ticket if you book

your flight right after the major holidays.

THE SOLUTION: If you are flying for a non-holiday related purpose, try to book your flight on the period long before or after Christmas or Thanksgiving.

Airfare prices drop significantly on these two holidays. Between 12/21 to 12/31 are some of the worst periods for airfare prices.

In regard to Thanksgiving, book your flights two weeks prior to the holiday to enjoy the best rates. Also, flying on the Thanksgiving Day itself will also yield considerable savings.

### Trick 6

Sometimes tickets will lower from the time you bought your ticket.

THE SOLUTION: If you realize the ticket of your flight has been reduced since the day you purchased it, give the airline a call to discuss that situation. Most definitely they will refund you with the difference in your purchase. Airline companies profit millions every year from those who don't check back on their ticket prices after purchase. Even better, sometimes airlines will offer you free vouchers toward future ticket purchases if you ask.

#### Trick 7

As a study, various airlines have begun testing a trend by increasing prices over the weekend from the night of Friday night until the end of Sunday. If other airlines don't increase their fares to match the prices, the cost will return back to normal on Monday.

THE SOLUTION: Remember that staying over a weekend is good, however, do not book your flight to depart anytime from Friday night to Sunday night.

#### Trick 8

If you are traveling with a child, buying a separate seat for him or her is expensive.

THE SOLUTION: If you travel with a child who is under 2 years of age, he or she is qualified to travel for free. Let the child sit on your lap and you'll be able to save yourself from another costly ticket! This used to be entirely true. However, some airlines these days no longer allow the "lap child" ticket as free of charge. Instead, anyone below 2 years of age will have a ticket priced at only 10% of the adult's ticket, and those from 2-11 years of age will be priced at 50%. [UPDATE -

Nowadays, some airlines may charge full fare for the age group of 2-11 years.

Always check with the airline to be sure]. Another good idea to have a lap child

ticket is if the flight is not full, and there is an empty seat next to you, you can place

the child in the empty seat for no extra charge and save the hassle of holding him or

her in your lap.

If your child is under 2 years old, ask the airline for the "infant ticket."

If you are flying internationally, ask for a "lap child" ticket instead of an infant

ticket, which are typically the same, although the airline will charge you a small

fee for international flights (usually10% of the original cost of the ticket - still is a

considerable saving. Airlines usually will not offer this to you unless you ask! So

remember to request this to them if you're traveling with a child and wish to save on

your tickets.

Trick 9

Your chances of acquiring a cheaper ticket is significantly better when you

explore all your airport options

**THE SOLUTION**: Use alternate airports when searching for airfare. Most major

cities have more than one airport to depart from. Always consider the alternative

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airports that can save you on your ticket. Something to note, however, is that if

the cost of traveling to a farther airport outweighs the savings on your ticket, then the

deal is not worth it. Before you jump on a cheaper flight package from a

farther airport, try to factor in the additional costs of travel to that airport to have a

clearer understanding of what would be the best flight deal.

Trick 10

Alternative routes can save you a bundle off your ticket

THE SOLUTION: Always check for alternate routing. For example, if you need to fly

into London, you may try a flight to Gatwick or Manchester instead of London.

International trips with connecting flights are likely to have alternative routes

available that can be less costly than other routes.

Trick 11

You may find airline tickets to be more affordable when you purchase them

online.

**THE SOLUTION:** Try to look for a ticket online. If you purchase an airfare ticket

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through one of the airline's representatives, it may be more expensive because you're using up their time to purchase your ticket. If you look for your ticket online, you're using up your time only and not their time to purchase your ticket, therefore chances are good that you'll be able to find a better deal.

Trick 12

So now...where to look for tickets online?

THE SOLUTION: One way to start would be to look for your ticket at a 3<sup>rd</sup> party website rather than off of the airline's website. When dealing with 3<sup>rd</sup> party sites, many airlines will offer tickets simultaneously, and as a result increase the level of competition among airlines. This encourages them to lower their prices to appeal to you. However, more importantly is the fact that by starting out searching on a 3<sup>rd</sup> party site, you can have an idea of what specific airline will offer you the best deal on your flight. Here are my three favorite 3<sup>rd</sup> party websites for airfare tickets:

**Cheaptickets** 

Travelocity

Priceline

Once you've located the best deal, try going directly to the airline's website and look for the same fare. You'll be surprised to know that it can be much cheaper to book it right off of the airline's website.

### PART II. The Better Tricks

These are some of the lesser known tricks on how you can be qualified for cheaper tickets.

If you are a **clergyman**, let the airline know. Many airlines will offer you a greatly reduced rate if you are a clergy in possession of a *Clergy Identification Card* 

If you are in **military duty**, let the airline know. Many airlines will offer you a greatly reduced rate if you're in military duty.

If you are a **senior citizen**, let the airline know. Airlines offer a much cheaper cost for a senior ticket. A senior citizen status requires you to be at least 65 years of age. If you qualify, you must plan long ahead, because senior citizen discount seats can be very limited. Let the airline know as soon as possible long before you take your trip and don't risk getting your seats taken up by other passengers.

-UPDATE: Due to the rising costs of fuel and supplies, most airlines' senior programs have been cut. Furthermore, for any programs that still remain, the prices are no longer attractive enough to justify getting a senior fare. I would recommend skipping the senior citizen ticket entirely and use another tip in this guide to save on your airfare, even if you're officially a senior.

Flight benefits come at an early age. As a **student between 12-22 years of age**, you'll be able to save on airfare by using a service that will negotiate airfare with the major airlines on your behalf. This exclusive student travel benefit can result in your ability to purchase significantly discounted airfares. A company that can offer you these benefits is <u>StudentUniverse</u>. The site's booking engine will allow students to research and purchase reduced-cost travel products online without any extra costs.

Similarly, cheap airfare is also a click away at StudentUniverse if you are a **faculty member**. As a teacher or member of staff at any educational institution, you'll be able to enjoy the added benefit of cheap flights by utilizing the services offered at <u>StudentUniverse</u>. Now that's an extra incentive for teachers that most never knew!

If you are **traveling with another family member**, let the airline know. It's true that traveling with kids make a true vacation seem hard to reach. The hassles of packing, change of sleeping schedules, and the eventual whining that'll be along sooner or later, you might think that's staying at home may just have been a better choice. However, the good news is that a vacation is always cheaper when traveling with family. Those who seek out family travel deals are more likely to find a flight package that meets their budget. Family travel means there must be at least a husband and a wife. Kids are optional. Tickets for a family will be lower than individual tickets, so do inform the airline that you're traveling as a family.

If you are traveling because you need to **attend a meeting**, let the airline know.

Airlines will offer you better ticket prices if your goal for the travel is to meet up in a conference or meeting. Proofs from your conference administration will be required, however.

Before you book the flight, always give a call to the airline and ask them if they are currently offering any **special discount programs**. Many times, airlines will offer special discount deals which they hope will attract customers and you may not know about them unless you ask.

## **PART III.** The Advanced Tricks

## Purchase Luggage at Employee-Level Discounts

Your luggage is your most helpful travel equipment. The best place for you to purchase luggage at incredible deals for their values is at LuggageGuy. What's even better is that being an insider to the travel industry, I've been able to obtain a coupon code that will allow you to purchase at employee-level discounts at LuggageGuy. Click here to open my hidden webpage where I list to you my secret coupon code that you can use to purchase items on LuggageGuy at the same discount prices their employees are paying for!

# Travel Agent or Airline Company?

One would have to assume that by going directly to the airline company and asking for a ticket would give you a better deal than going through a "middleman" who sells you the ticket. Let me tell you right now that this myth is completely false. Generally speaking, going through the actual airline and requesting a ticket will end up being more expensive. When I used to work as an airline agent, I was trained to squeeze as much out of the customer as possible. That's exactly what I did for over 16 years. My goal was to influence you to pay as much for a ticket as possible. If you have only two choices: getting a ticket directly from the airline,

or getting the ticket from a travel agent. Take my advice and get it from the travel agent.

Something to note when dealing with an airline agent, if you decide to get your ticket from one, is to never accept the first fare quoted. Most of the time, another flight within hours of the one you're offered has a less expensive, better deal.

### Airline Food

Have you ever wondered about what food airlines will serve you before you board the plane? Check out <a href="http://www.airlinemeals.net/">http://www.airlinemeals.net/</a> - You'll find detailed photos of the food served on most airlines.

# The Secret Day to Book

The best time to book for your flight is around 6 PM on Tuesdays. Use the same time zone as where the airline's company is located. What's the trick? This is the time when airlines update their systems with new fares. Not only will this allow you to jump on new flight deals before anyone else could have access to them, this method will also, on most occasions, save you a huge bundle on your ticket!

## Visit USA Program

If you are from a foreign country and would like to make a trip to North America, the best deals that you can get can found in the "Visit USA" program. The tickets are referred to as *Air Passes*. Each major airline company offers this program and it's the best deal you can get for tickets to travel to USA.

### Don't Be Stuck in the Waiting Line

If you've changed your reservation to a different flight and your ticket must be changed, here's a trick you can do to skip waiting in the long line at the airline's front desk: As long as your destination remains the same, you can take your ticket directly to the gate and have it changed there, even if you've switched airlines or fares. Even though the airlines want you to make changes at the front desk, they do keep a charge card imprinter to handle any changes at the gate - which they don't publicize to anyone.

# Free Lodging at the Airport

Why pay for lodging when you can actually sleep in an airport at no cost? You'll be surprised to know that sleeping in some airports can be even better than a local hotel. The website below offers some incredible information on what airports are good for lodging:

http://www.sleepinginairports.com/

## Find the Bargain of the Week

If you're just looking for a travel bargain, here's a little-known website that lists the biggest travel deals of the week.

http://top20.travelzoo.com/

The best 20 deals are listed here, and are updated constantly throughout the week.

#### **Bonus Promotions**

There are always various promotions that airlines run every day. An easy to way to get access to such promotions is at:

http://www.webflyer.com/deals/bonus\_promotions/

#### Website Prices

What travel websites do not tell you is that all of them will post the same pricings for the same fares. What this means is, if you find a particular fare from, say, <a href="Travelocity">Travelocity</a>, that same fare will be priced exactly the same at <a href="Cheaptickets.">Cheaptickets</a>. So what good can result from you checking with multiple websites? The reason is

that the websites have different tickets that may not published on the other sites. However, if two identical fares are posted on two different sites, then you can bet on it that they will have the identical prices on them as well.

#### 5% Discount from United Airlines

United Airlines have always had an unannounced offer where if you call in at a peak time to make a reservation, and their call volume is so high that an agent won't be available in a timely manner to assist you, they will offer you a 5% discount on your ticket. You'll receive a message from their phone system with the instructions on how to apply the 5% discount coupon. The best times to call to take advantage of this offer are on Monday mornings.

# Purchase International Flights from a Different Country

When making a trip internationally, it is always best to check your buying options with another country in addition to your own. Buying a ticket from another country may be drastically cheaper than doing so domestically. For example, if you are in need of a roundtrip ticket from the U.S. to Singapore, instead of purchasing a U.S. to Singapore roundtrip ticket, try purchasing a one-way ticket to Singapore, and then purchase a one-way Singapore to U.S. ticket when you are in Singapore, provided that the price is cheaper.

You can also apply this same concept to international connecting flights.

Suppose you're in the U.S. and you need to visit Singapore and Korea. You can save up to 75% off your tickets if you purchase your ticket out-of-the-country. Start off by purchasing a roundtrip ticket from U.S. to Singapore. While you are inside Singapore, purchase a roundtrip ticket to Korea. This option is usually much cheaper than purchasing both tickets within the U.S.

## When to Fly Internationally

When flying internationally, keep in mind that prices on fares are also largely dependent on the season of travel. Flights work on a basis of supply versus demand. Try to book your flight during a off-peak period where demand is low in order to lock in a better bargain. The winter season is often the best time to fly for less.

## The Very Best International Fare Searching Engine

Click here to open the most advanced international fare search engine in existence. The program will search for all of the international fares available and present them to you in the order of price. It's the most powerful fare searching engine for international flights, and will not only help you save a load of money, but time as well!

## Computers Aren't Always Perfect

This story has happened many times. I'll share with you one of them. One time, a customer of mine not only saved over \$150 on his airfare ticket, he also had a free night stay at a hotel. He was looking to purchase three tickets to Michigan and was presented with a deal for \$682. No hotel, but just a roundtrip flight.

Although he didn't needed a hotel, he was curious on what was the rate for the flight with a hotel. The result? After searching, he found that the same flight with hotel package was priced \$162 below what it would normally cost him with no hotel. What happens here is that the computer mixed up the prices between a hotel stay package and a non-hotel package. Needless to say, he jumped on the offer, saved \$162, and enjoyed a free hotel stay to top it off.

The lesson here is that you should always check alternative options. This story was not one-time occurrence, but a one-of-many. Sometimes computers do mix up prices due to glitches or errors. Even if you don't need a hotel, or car, it's always better to just check anyway on what the price would be with them.

Chances are, you'll get lucky sometimes.

# Minimizing Flight Delays

Delays are common in the airline industry. Remember, time is money, and the more time you squander away at the airport due to a delayed flight, the less appealing the trip will become. To avoid delays, the best time to fly would be as

early as possible in the day. The first flight has the least chance of being delayed than other flights throughout the course of the day. Furthermore, avoid connecting flights in cities that are likely to be disturbed by harsh winter weather.

#### Don't Fall for this Line

Here's something that fools most people. I was reading over an advertisement from an airline agency and the ad read:

"Our service commitments are ...

We will offer you the lowest applicable fare for your journey"

I don't want to pick on this particular agency alone, but there are many, many agencies out there that will claim the same exact statement. Some will guarantee you that they'll offer you the lowest applicable fare. What the will never tell you is that the lowest applicable fare is the equivalent of a *manufacturer's suggested retail price*. Would you want to pay the manufacturer's suggested retail price when you're buying a car? Of course not! What you want is to buy it for lower than the manufacturer's suggested retail price. Typically most agencies will offer you anywhere around 5% to 15% off of the lowest applicable fare. However, if an agency is promising to offer you the lowest applicable fare, you can pretty much rule out this agency when buying your ticket because you don't want to pay the original retail price for any tickets when you can get discounts elsewhere.

# The "Ding" software

Very few software programs with the promise of saving you money on any product are actually worth it to install. There is, however, one little-known airfare saving software that I can enthusiastically recommend to you. The product is called "Ding" and can be downloaded for free at <a href="http://www.southwest.com/ding/">http://www.southwest.com/ding/</a>

Basically, this program will stay open sitting in your taskbar (or dock for those using Mac), and periodically check for "news" of airfare deals. Sometimes you can find flights for just a few bit less than normal prices online, while other times you can find considerably better savings. I guess I can say that sometimes you'll get luckier than others! Overall, there's definitely a ton of savings to be made. I've seen firsthand some outrageously low priced flight deals using the ding software in the weeks I've had it installed on my computer. The only drawback is that it is a program made only for Southwest Airlines.

#### The "Fare-Alert" software

Expedia offers a software download in the name of "Fare-Alert" which allows you to stay on top of fares that have dropped into your pricing criteria. You'll receive a pop-up message when such an instance occurs. The software is useful if you're waiting for a price drop on a certain fare and wish to be notified immediately as soon as that happens. You can check out the program at:

http://www.expediaguides.com/farealert/

When it comes to locating great deals, however, I would strongly recommend the "Ding" software over the Fare-Alert program.

## Be Careful of Hidden Charges

Be very careful when buying a ticket from an agency which seems much cheaper than what you'd typically expect. The agency may slap on service fees, tax, and/or delivery charges that are unbeknown to you. The total cost of the ticket isn't the cost of the ticket, but the total cost of everything. Make sure to ask what will be the total amount that will be charged on your credit card and what other applicable fees will go along with your ticket in order to get the correct total.

Some agencies have a habit of charging you for unnecessary fees that can easily be avoiding with a few simple questions before acquiring your ticket.

#### Extra Services Mean More Fees

When booking your airfare, keep a list of what extra services you plan to order during your flight, and check the costs of those services specific to the airline you're boarding. The final cost of your flight is the sum of your ticket price and the cost of the extra services on board. The extra services that may have fees attached to them include: premium seat assignments, flight change fee, checked baggage (first and second), food and drinks on flight, blankets, pillows, headsets, priority boarding, and others.

## The Magic Question to Ask a Travel Agent

When you consult with a travel agent on buying your ticket, what's the first question you should ask? Let me tell you this, out of all the questions you can ask the travel agent, the first question you should ever ask is: "Do you have any discount tickets to go from x to y"

This is a powerful question for a few reasons. First, this question lets the agent understand that you're most likely a person on a low budget or is looking for a budget ticket. Secondly, if you ask the agent whether or not he/she can offer you a discounted ticket, you're more than likely to receive a better answer. You're much more likely to be able to come down to a lower price if you start the conversation off by posing this question.

# The Truth about Airfare & Hotel Packages

Travel booking companies will advertise considerable savings if you book your flight and hotel together as a package. The truth, however, is that the advertised savings are made to look significantly more desirable than the actual savings you'll enjoy. You won't be saving hundreds by booking your hotel along with your flight. If you're lucky, you'll be able to save about 5% of the original cost. The average rate of savings ranges anywhere from 2% to 6%. It's not as significant as most travelers would believe.

If you're going to be booking a hotel stay anyway, then it might be good idea to grab the combo. However, don't push yourself to get a hotel based on the assumption that you'll save considerably on a package. Many times, you'll be able to find cheaper hotel locations that are not available to you when booking an airfare & hotel package. This combo is best used when you're booking a last minute flight, or flying during a peak period of the year.

#### The Truth about Travel Insurance

Here's the truth that travel insurance companies do not want you to know: air travel, believe it or not, is the <u>safest form</u> of transportation! Yet, the huge publicity of plane crashes that people witness on television, and the millions who suffer due to such devastations tearing apart their families strike a shocking fear to their mind. What the media does not show to you is the pain and suffering that is brought in a far greater level to countless families who have lost their loved ones in automobile accidents, and other forms of transportation. The truth is, research has consistently shown that flying is the safest form of traveling. However, the media bias that is given to plane accidents has provided people a much different impression.

Travel insurance companies thrive because people are uninformed about the safety of air travel. My advice to you is that it's not worth it to purchase travel

insurance out of fear that you'll experience a fatal accident during flight.

Insurance should only be considered for other factors, such as possible flight cancellations, medical-related accidents, lost luggage, and others. Out of the many insurance companies I've worked with, <a href="TravelGuard">TravelGuard</a> ranks at the top of my list as the best travel insurance company. <a href="Click here to">Click here to</a> visit TravelGuard.

#### Priceline.com Cheat

Did you know that you can secretly find out what kind of offers Priceline has recently accepted? Follow the steps below:

- 1. Click here to open Priceline's page
- 2. Click here to open biddingfortravel
- Check up on the threads at biddingfortravel for the recently accepted
  offers for your appropriate state or country to find out what offers have
  been recently accepted by Priceline.
- 4. Go back to <a href="Priceline">Priceline</a> and search for your airfare ticket, then submit the lowest offer you can, based on the information you've gathered on biddingfortravel

# How to Rebid Under Priceline's Bid System

Priceline has a policy where if your bid is rejected, you cannot rebid until 72 hours have passed. However, there is a trick to rebid immediately by changing

your criteria. For example, you can start off by bidding for a flight at your favorite airport. If Priceline rejects your bid, add in another airport and rebid. Alternatively, you can also change your date of departure and rebid again.

It's also possible to rebid by first bidding from home, and if your bid is not accepted, you can bid again using a different computer with a different credit card. However, this activity would be in violation of Priceline's policies, and I would not recommend it.

#### The Bereavement Fare

If you are traveling to go to a funeral, you may be able to save up to 50% off your ticket price by telling the airline that you wish to receive a "bereavement fare" due to a death in the family.

#### **Bypass Airport Security**

I have documented many cases of security breaches at some of the major national airports. For educational purposes, below are the four national airports with major security deficiency. Please note that this section of the guide is intended to warn you of certain dangers at specific airports, so that you can be

more cautious as a traveler. It's absolutely not intended as a recommendation, advice, or encouragement for you to carry out any unsafe activities.

Los Angeles International Airport - There are a number of Authorized Personnel
Only areas in this airport. The surprise here is that someone can often walk
through these areas without any problems.

Washington Dulles International Airport - There are secured zones in this airport that are only accessible by employees with ID badges. However, any normal person can often breach these secured zones and walk onto the runway due to lack of security.

San Francisco International Airport - Someone can easily walk through the terminals' unmarked doors, through the airline gates, and onto the runway among many airplanes from various airlines.

New York's JFK International Airport - Someone can walk onto the runway at a number of locations for up to 15 minutes before being noticed.

#### Debunking the Last-Minute Myth

Have you ever heard of anyone claiming that airlines sell off heaps of unsold tickets at the last minute to consolidation companies, who will then sell them off for bargain prices? Let me debunk this myth for you now: this is not true. Airlines

do not work this way. Most of the time you will never find an inexpensive ticket if you wait until the last minute. You will even have a hard time finding any tickets at all if you do.

Airlines base their discount behavior on advance booking performance. If you get a ticket early, you'll most likely get the best deal. The longer you wait, usually the more expensive your ticket will be (remember, businesspeople with a high budget often travel on short notice). If they're short of their expected advance booking levels, they will negate their rate of price increase on the tickets. You won't find an expensive ticket if you wait longer, but you will still most likely find a ticket more expensive than what you could have been able to get if you had acquired it before with long-term planning.

#### Veterans Advantage Benefits

Veterans who have served in the military and their family members are entitled to special airfare discounts that you normally wouldn't have access to. The company I am speaking of is called <u>Veterans Advantage</u>.

As a member of the Veterans Advantage Card Program, you will be entitled to great savings on your airfare travels, as well as exclusive savings to various other services, including computers equipments, sporting goods, movies, special events, etc.

If you are a veteran, or a family member of a veteran, <u>click here</u> to open Veterans Advantage, and then click on the *Enroll* button at the top of the page to register for the Veterans Advantage Card Program.

#### Last-Minute Deal

What if you do need a last-minute ticket because it is an emergency, or you had neglected prior long-term planning? Although it's true that getting your ticket sooner is better than later, this is not to say that they never sell discounted tickets at the last minute in order to fill up unsold seats. The discount that you save, however, is at best about the same as if you had pre-planned buying the ticket in advance. However if it does come down to the last minute, you can usually get last-minute special rates to your email if you signed up for the airlines' newsletter. There are hundreds of such promotion deals sent out each day, and for the most part you can only get access to them by signing up to their newsletter. Do not call in and attempt to get a ticket - they'll only assume that you are a businessperson needing a last minute flight, and you know what happens then.

Alternatively, an easier and better way to grab a good last minute deal is by checking airfare booking sites that cater to the last-minute travelers. The best one out there is <u>lastminute</u> - a travel booker that practically focuses only on the best last-minute deals.

## Save on Airport Parking

Airport parking may be the least of your worries when booking flights, but it may end up costing you much more than it should. Visit the site below to access coupons to various airline parking lots:

http://www.airportdiscountparking.com/

#### Exchange Homes Program

There really is no place like home, and it's true. What if you aren't able to afford a hotel? Don't worry, there are many others in such a similar situation. Have you ever thought of temporarily exchanging your home with another individual while traveling? That's right: you never need to spend any more money on hotel reservations. Under Home Exchange, you will swap home with another person who is traveling to your location. Check it out at <a href="https://www.exchangehomes.com/">www.exchangehomes.com/</a>

## Don't Make Multiple Reservations

Once you've found the place to make a reservation, stick with it. Don't reserve your ticket directly with the airline, then go search for lower deals elsewhere.

Airline companies prohibits this behavior and will automatically cancel all of your reservations this is detected. They do have software in place to identify it.

#### The Most Powerful Airfare Search Utility

Here's the most powerful airfare search utility you'll ever find without paying a fee. Check out the ITA Software at http://matrix.itasoftware.com/

The ITA Software is the logic and programming behind most travel booking companies, including Orbitz, CheapTickets, and many others. It's an exceptionally advanced search utility that is not known or advertised to the general public. Most travel insiders use this phenomenal tool to search for the best deals on travel. Before making a search, I would suggest that you first read up on their help manual by clicking here.

#### The Truth about Airline Water

If you're ever thirsty for water during your flight, make sure to always ask for bottled water. Un-bottled water on the plane is awfully unsanitary, and some contain an unhealthy amount of bacteria. Coffee and tea on the plane are also sometimes contaminated with bacteria, and it's probably your best interests to refuse coffee, tea, and un-bottled water on your flight if you wish to be bacteria-free.

## Get Travel Miles without Flying

Here's one of my favorite airfare tricks! Instead of paying for your airfare tickets with cash, why not pay for them with reward miles? The best part about it is that I've discovered a secret on how you can earn travel miles without ever even boarding a plane or charging a credit card. You can do so right on eBay. However, the process is not as easy as you may think. Prices for miles are so low on eBay that airline companies have forbidden them to be sold! However, some sellers do so anyway. In order to comply with the rules, however, sellers have to advertise them differently. Here's my guide on how to buy miles for dirt cheap on eBay:

- If you don't have an eBay account, click here to sign up an account
- Once you have an eBay account, <u>click here</u> to bring up a collection of relevant listings for sales of miles
- Look for any listing that sells frequent flyer miles or rapid rewards

Read the item descriptions carefully. Sellers who sell flyer miles or rewards may often state in their item description that all they're selling is a white envelope to be mailed to you. However, they'll also state that as a gift, you'll also receive a certain amount of flyer miles or rewards. eBay sellers are prohibited to say that they are selling miles, however, they are allowed to include them as a gift with another purchase. This is why eBay sellers of flyer miles or rewards usually state that the main item they're selling is just an envelope to be mailed to you.

## Bypass the Baggage Insurance Limit

According to the government, airlines can only be held liable for a limited amount in lost baggage. However, if your baggage is highly valuable, you can actually buy additional insurance at the check-in counter. Alternatively, you can get an all-risk policy from <a href="TravelGuard">TravelGuard</a> which covers all loss or damage to baggage, as well as coverage in the event of illness or accident.

Also, a tip to considerably lessen the chances of lost luggage is to learn the 3 letter code for your destination and check the tag they stick onto your luggage to ensure that it's heading toward the correct destination.

#### Save on Business-class Tickets

Approximately 30% of passengers travel for business. Opting in for an airline's newsletter is a good way to receive a discount on business-class tickets. Sign up to FlightBliss.com and you'll receive e-mail notifications regarding business-class airfares whenever they are available. The best times to book a business-class ticket is during the summer and major holidays, where you'll find considerably discounted rates on business fares.

#### Higher Class doesn't always mean Higher Price

Here's a tip regarding airfare classes: just because a ticket is in a higher booking class, it doesn't always mean it will be more expensive. Different agencies form different contracts with airline companies. Some are able to book different classes with discount rates that others cannot.

#### Search on International Versions of Fare-booking Websites

You've learned about using fare search engines such as Travelocity to locate the best deals on tickets. What you probably don't know is that you can actually use the international versions of these sites in order to sweeten up those deals. For example, a flight to Melbourne, Australia may show up as \$525 when searching on Travelocity, but by going to Travelocity.com.au you may be able to find fares as low as \$400. Whenever you're traveling internationally, especially from one international city to another, it's a good idea to check up on the international version of the fare search engine websites in order to squeeze out the best possible savings on your ticket.

## Prioritize your Reservation

Did you know that there are different levels of waiting lists for reservations, and that you may most likely be placed on a low priority list if you place your reservation directly with the airline company? If you reserve your ticket with a

travel agent, be sure to ask the agent to prioritize your reservation, because this is something that an agent has the ability to do.

#### Complain to the Airline

If you genuinely had a bad experience with your flight, the best action to take would be to write a letter expressing your dissatisfaction to the airline. Check out your airline's website, and look for a "Contact Us" link to locate a mailing address for sending in your complaint. A written complaint in the form of a letter is much more powerful than one expressed through email or phone. Be sure to include as much details as you can, including the time, where each incident took place, name(s) of individuals involved, etc. The more information you can provide in your letter, the more legitimate your complain will show, and the more serious the airline will take on your issue. Many times, you'll find that the airline will compensate you for your bad experience in order to keep you as a customer.

## Save Time at Baggage Check-out

Don't be the poor one waiting for hours to get your luggage at baggage checkout. Before sending your luggage away, make sure that you get them to be as noticeable as much as you can, apart from the rest of the pack. I'd recommend purchasing a baggage of an unusual color. This way it will make it much easier to locate your luggage at baggage checkout. Many people also tie a ribbon around

it the luggage to make it more noticeable, but keep in mind that they can also be easily torn off. The worst part is that if the ribbon does get torn off then you'll be facing a situation where you'll be looking for a luggage with a certain look that won't exist!

#### Reserve your Flights Over the Maximum Allotted Period

You'll find that a flight reservation can be kept for 24 hours before it is cancelled. If you're booking a flight that may require a longer period of reservation, then booking with an airline agent will be more beneficial here than booking your own flight online, or elsewhere. What you want to do is give the airline a call to make a reservation over the phone. Here, make a request on how long you would like to reserve the flight for. Some agents do have the authority to allow you to reserve your flight for longer than the 24 hour limit. If you still need more time, call back before the reservation period is over in order to rebook a new reservation.

#### Exit the Plane Quicker

If you are bringing along a carry-on bag on a short flight, try to stow it near your seat.

This way you'll be able to get off the plane faster rather than having to backtrack to find your bag on your overhead after landing.

## Travel Packing List

Always be prepared before boarding your flight. Here's a list of what you should be carrying along:

Essentials			
	Airline Tickets Passport Wallet Picture ID Cash Travelers checks Copies of hotel, rental car, etc. confirmations Emergency phone numbers Contact numbers to report credit cards or traveler's checks lost Prescription and OTC medications [Native Language]/English dictionary Guidebooks Maps Currency converter Plug adaptor Telephone adaptor		
Self-Care items			
	Travel alarm clock Travel soothe sound machine Umbrella Books and magazines Addresses and pens Glasses, sunglasses and contacts Tampons Birth control Anti-bacterial hand gel or wipes Hand lotion Small first-aid kit Travel pillow Earplugs Non-perishable snacks		
Security items			
	Luggage locks Hidden money pack		

	Travel security alarm Luggage name tags				
С	Clothing care				
	Travel-sized Woolite Sewing kit Clothes line Sink stopper (as some French sinks lack one) Wrinkle-free spray Compression clothing bags Oversized ziplock bags with cardboard to pack clothes flat to avoid wrinkles				
С	othes for women				
	Bra Underpants Skirt Slacks Jeans or casual pants Panty hose Jacket or cardigan Sweater Shorts Pajamas (save space by using casual tee-shirts for sleeping and daytime dressing) Shirts (long-sleeved, short-sleeved, casual and dressy) Hat (look for a crushable travel hat) Scarves (a couple take up little space, but are great for making the same outfit look different) Gloves, knit hat and coat (in winter) Bathing suit and sarong (in summer)				
С	othes for men				
	Undershirt Briefs or boxer shorts Shirts (long-sleeved, short-sleeved, casual and dressy) Dress slacks Jeans or casual pants Tie Jacket, blazer or cardigan Suit (if needed) Sweater Shorts Pajamas (save space by using casual tee-shirts for sleeping and daytime dressing)				
	Hat (look for a crushable travel hat) Gloves, knit hat and coat (in winter)				

	Bathing suit and sarong (in summer)		
For a baby or toddler			
	Formula and bottles Oatmeal and baby food jars Food containers and spoons Small bottle of dish soap Small Woolite bottle Onesies, pajamas, and dressier outfits Socks Wipes Diaper bag Diapers Pacifiers Stroller/car seat combo Sling or backpack baby carrier Toys and rattles Lovey from home Travel sound soother Travel crib Sunscreen		
Packing for children			
	Travel games Play outfits Underwear and socks dressy outfit shoes Books Sunscreen Travel journal and pen Blanket Stuffed animal		
Toiletries			
	Small bottles Toothbrush holder Toiletries bag Toothbrush and toothpaste Shampoo and conditioner Small brush or comb Cosmetics Soap Razor and shaving cream Sunblock Deodorant		

#### For souvenirs and memories

Empty collapsible bag for souvenirs
Camera
Backup batteries
Extra film or memory card
Journal and pen
Addresses

#### When Not to Fly First Class

Here's a quick tip: If your flight lasts less than four hours, it is not worth it to upgrade to First-class.

#### Entertainment Book

The Entertainment Book is a yearly publication that brings together all the discount saving coupons for airfare tickets, hotels, car rentals, cruises, and more in one convenient book. Inside, you'll be able to find a multitude of amazing coupons that you can apply toward your travels. In addition, the Entertainment Book also hosts a chockfull of other entertainment-related coupons such as discounts on movie tickets, restaurants, shopping, special attractions, and more. The book really pays for itself the moment you use it. I get my Entertainment Book every year to save on my airfare travel and other activities. Click here to get more information, and order your copy as well.

## **Duty-Free Shops**

Airports' duty-free shops almost always sell their products at higher costs than typical. Your best bet when buying anything in these duty shops are items that are normally otherwise heavily taxed, such as liquor, perfume, and some wines.

#### **Avoiding Tax**

Flyers are always charged with an 8% federal tax on airfare, but you can actually dispute this charge if you're flying from one US city to another US city in order to catch a flight to another country. You can accomplish this by showing the agent your foreign ticket, and state that the federal tax charge on your ticket should be waived due to the only goal of your flight would be to catch another flight to another country.

#### Travel to Restricted Countries

Some countries will not allow you to enter if your passport shows that you've previously visited certain other countries. For example, if your passport shows that you've previously visited Israel, you won't be authorized to enter most of the Arab countries. A similar situation confronts people traveling among some African countries.

You can, however, bypass this restriction by carrying along two passports. In addition to your original passport, you can obtain a restricted passport that gives limited usage for travel to specific countries. You can apply for one of these restricted passports at your regional passport office.

While traveling, make sure that you do not reveal the wrong passport to the country you wish to enter. You will usually be able to get away with providing the wrong passport while leaving, because by that point there isn't much that the country can do. However, you will be denied entry if you mistakenly show the wrong passport when entering.

#### Most Dangerous Airlines

The five airlines with the most frequent fatal accidents over the last 20 years are:

Aeroflot (Russia), China Airlines (Taiwan), Turkish Airlines (Turkey), EgyptAir

(Egypt), and CAAC (China). These airlines have tried hard to make this information unknown to the public.

## **Tipping Guide**

Here's my full tipping guide to familiarize you with the standards of tipping on your travels:

Waiter - 15%
Captain - 5%
Headwaiter - \$5
Sommelier - \$2-\$3
Bartender - \$1-\$3
Hatcheck - \$.50 - \$1
Rest-room attendant - \$. 50
Taxi doorman - \$ 50 - \$1

□ Limousine driver - 15%

## Eliminate Tipping

Tipping can be an expensive hidden cost of travel, but it's necessary. Many workers rely on tips as a salary, and I always recommend that you tip when the occasion calls for it. However, in the case that you do run out of funds, then it's okay to be honest and give the person a sincere thanks, and explaining your situation. They will understand it, and it won't cause the hard feelings that would normally result from the absence of tipping.

## Access Airlines' Prices History

You actually obtain access to the history of major airline companies' airfare prices over extended periods of time. Our agents used this utility to predict prices of future tickets:

#### http://www.farecast.com/

By looking at the graph, you can easily determine when would be the best time for you to buy your ticket, or when to hold on just a little bit longer.

#### Airfare Sales

When you discover a certain airline announcing a sale to a certain destination, don't be too quick to pull the trigger. In the travel industry, once any major airline announces a sale to a particular destination, chances are likely the others will also soon follow suit. A good idea here is to be on the lookout, and explore your options when a sale is announced. In certain cases, you can pricematch a travel package offered at one company by requesting it over the phone.

## **College Discount Programs**

Many colleges and universities have different discount travel program for their students. You'd be surprised, however, to know that you don't have to be a

student of the university in order to obtain their tickets. Check with local colleges and universities around your area for such programs.

#### Travel at Another Person's Expense

There are a number of wealthy but lonely individuals around the world who would love to travel with another companion. If you don't have the financial ability to travel, then this is definitely something to look into. One of the best ways to do this is by making posts in different travel forums introducing yourself and your desires. With a bit of luck, someone may very well take you up on your offer.

Here's a list of travel forums for you to get started:

http://www.travellerspoint.com/forum.cfm?ForumID=3

http://www.etravel.org/forum/

http://www.travelblog.org/Forum/

http://forums.meta-travel.com/

## Missing a Flight

If you missed your flight and there's enough time to catch another one, the best way to get the airline to honor you with the subsequent flight is to avoid going to the ticket counter, and just head straight to the airline's departure gate. If there is

an empty seat on the plane, the airline will usually honor the ticket for the flight you missed.

#### **Illegal Connecting Flights**

If you're going on a connecting flight, it's important to note that airline companies cannot advertise to you any connecting flights that are less than 45 minutes apart. Airlines want to provide you with an ample amount of time to board the next flight. Due to this, many of your flight options aren't even displayed when booking a connecting flight.

Many times, the flights that are hidden end up being much less costly. Not to mention you'll also have less to wait between flights. You can take advantage of the illegal connections by booking your flight on two separate tickets instead of one single trip. The second ticket would be for the illegal connection that originates at your transfer point, at any time within 45 minutes after the arrival of the first flight. You should, however, try to give yourself at least 20 minutes to transfer to the new flight upon arrival of the first. Try your best to get to your gateway city as early as you can, as delays stack up as the day progresses. Therefore, it's smart to book the first flight out to avoid them.

## PART IV. Miscellaneous Travel Tips

#### International Emergency Numbers

Here's an international traveling danger that we forget most often. We're all familiar with the 911 digits. However, be ready when traveling internationally, as the emergency number may be very different. Go to <a href="http://www.sccfd.org/travel.html">http://www.sccfd.org/travel.html</a> for a listing of the emergency numbers to dial in each foreign country.

#### Get Paid for Driving

This is a wonderful program where you may be able to drive to your heart's desire with cost-free gas! Basically, you'll be required to put on a piece of advertising on your car, and the company will pay you a monthly salary, which effectively pays for the gas for you, plus some change! Get more details at: <a href="http://freegashelp.com/">http://freegashelp.com/</a>

#### Save with an International Student ID

If you are a student traveling abroad, it might be a good idea to invest in an international student ID at <a href="http://www.isic.org/">http://www.isic.org/</a> - This ID will allow you to open a world of fantastic new discounts in a variety of locations across the world.

Whether it may be booking hotel, renting a movie, eating at a restaurant, or checking into one of various attractions around the globe, flashing the ID will get you an instant discount that may pay for itself on your very first use!

#### Use your Credit Card when Traveling Abroad

Exchanging your money into the local currency of the area you're traveling to will submit you to an exchange fee that can really add up over the long run. The easiest solution to this would be to use your credit card when you are able to.

This way you'll escape the exchange fee, plus you won't have to be weary of carrying around unsafe cash.

## Haggle when Buying Abroad

At any time you come across a street vendor in an international country, remember to haggle before you buy! You will have to work to get the best price from these vendors, and the few minutes you put into negotiation will not only bring you some savings, it'll bring you a lot of excitement as well! For countries where such practices are common, such as China, I would recommend starting your offer at ~10% of the asking price (as outrageously low as that sounds!), and work your way to an agreement. Let the vendor make 2-3 counteroffers for each

time you make yours. Remember, a small profit for these sellers is still better than no sale. Use that knowledge to your advantage.

#### Promote MyAirfareSecrets.com and Earn a 75% Commission!

Here's an opportunity for you to make money by just spreading the word about MyAirfareSecrets.com -- I will pay you a whopping 75% commission for every download sale you refer! Here's how it works: You tell your friend, colleague, distant acquaintance, family member, or anybody else out there about MyAirfareSecrets.com, and if the person comes to the site and ends up purchasing the guide, you'll get paid a massive 75% commission off the sale!

For more details on how this affiliate program, and how to get started, visit:

http://www.MyAirfareSecrets.com/affiliate.html

## PART V. The Top Secrets

#### **Computer Glitches**

The price on your ticket is determined from a very complex set of equations.

Some factors vary between competition, availability, advance booking, fuel prices, and others. Something for certain though is that computers do make mistakes. I've seen a customer who purchased a round-trip ticket from Cincinnati to Honolulu for \$143. It turned out that our computer system missed a digit. The price of the ticket was supposed to be \$1143 but the computer left out a digit. The result? The customer saved \$1000 on his ticket!

Here's a list of the average number of computer glitches experienced for each month of the year. Each time there was a computer glitch, you can bet on it many customers saved a ton on their ticket:

January - 9

February - 6

March - 7

April - 7

May - 5

June - 6

July - 8

August - 6

September - 8

October - 7

November - 9

December - 7

Glitches happen all the time - computers do make mistakes! Last time I booked my ticket on a vacation to Japan, I caught the airline during its glitch period and enjoyed a roundtrip flight for ¥1,200 Japanese Yen (around \$10) instead of \$1,200 US Dollars ©

So you must be wondering, just exactly HOW do you know when airlines run into these glitches that would allow you to basically travel the world for pennies!?

# As a former airline agent of 16 years, I have the confidential insider knowledge when these events happen!

And now I'm here to share these mind-boggling secrets with you!

Join my mailing list and I'm going to personally email you every time a dropdead-cheap travel bargain comes up! Here's a small preview of what you could have had last month:

- \$8/night at the Grant Plaza Hotel (\$80/night original price, computer error missed out a zero)
- \$100 instant coupon to United Airlines (known only by their employees)

- \$6/night at the Greystone Manor Hotel (\$60 original price computer error missed out a zero)
- \$0/night at the Viva Wyndham Fortuna Beach in the Bahamas (computer glitch)
- \$65 airfare coupon for Travelocity (flight booking glitch at the site)
- \$5/night at the El Cortez Hotel and Casino in Las Vegas, NV (an absolute bargain!)

...and that's just only a tiny sneak-peek preview of the deals you could have jumped on last month. One thing that's for sure: these deals and glitches never last long. An old adage said that *the early bird catches the worm* - and oh yes it's true when it comes to booking travel bargains! Usually only the ones who knew they were coming and quick enough to act on them are the ones laughing in the end.

Being a former employee at a major airline corporation, I have the insider knowledge as to exactly when these events happen, and by joining my mailing list, you too, will be able to jump in on these bargains the moment they go live!

For details on how you can join my Secret Insider Travel Bargains Mailing List, <u>click here</u> or go to:

www.MyAirfareSecrets.com/deals

## InteleTravel - Receive Discounts as if you were an Airline Employee

When I worked as a travel agent, I received tremendous benefits in all of my airfare travels through a company called InteleTravel. This company, at the time, only dealt with travel agents by providing agents such as myself incredible discounts and benefits on airfare. Today, this company has expanded into serving all customers, even though they don't publicize it.

Travel agents like myself received a membership to InteleTravel. There was absolutely no way for a regular person to obtain a membership without being a travel agent. Fortunately, InteleTravel has expanded, and today you can actually sign up with them even if you are not a travel agent, and receive all of the discounts and benefits that a travel agent would receive.

InteleTravel never does any kind of advertising anywhere, and it still to this day remains largely unknown to the public. For the most part, only travel agents like myself knew of its existence. Under InteleTravel's agent program, you'll be able to book your own flights at steeply discounted costs, as well these benefits:

- \$100 off domestic flights
- Up to 80% off published rates
- Up to 80% commission for booking online

- Free upgrades on car and hotel rentals
- Insider deals on vacation packages and cruises that only you would have access to
- Tax advantages

Although there is a one-time deposit of \$199 to join the InteleTravel program, it's very important to note that once you are a member, they will send you five \$100 air checks at no costs. That's \$500 in total air checks that you can use at any time to pay for your flights. Therefore, you actually make \$300 as a result!

What I especially enjoyed, besides the substantial discounts off all my airfare tickets, was that the program also allowed me to receive free VIP treatment on all my trips - Certainly one of the major perks for being an employee with a major airline corporation.

One other substantial incentive to become an Inteletravel member is that all your travels will become tax-deductible. At the end of the year, you'll receive a big portion of the amount you paid for your travels deducted and refunded back to you! This tax advantage alone practically offsets any costs you pay to Inteletravel as a member.

To give you an idea on the substantial amount of savings you'll receive from just one single flight as an Inteletravel member: Let's say you're going on a weeklong trip to Hawaii. Although the numbers may vary depending on your situation, here's an example of what others may pay:

Airfare: \$500

Hotel: \$150/night. 7 nights = \$1050

Car Rental: \$35/day. 7 days = \$245

Luxury Hotel Suite & Car Upgrades (7 days): \$300

Entrance fees to various events, attractions, shows: \$250

FAMS & Cruises: \$1000

**TOTAL = \$3345** 

With a membership to Inteletravel, your cost for the same exact trip may be:

Airfare: \$150 (and if you apply the free \$100 voucher, that'll be just \$50!)

Hotel (50% off): \$75/night. 7 nights = \$525

Car Rental (20% off): \$28/day. 7 days = \$196

Luxury Hotel Suite & Car Upgrades (free!): \$0

Entrance fees to various events, attractions, shows (free or 50% discount): \$100

FAMS & Cruises: \$500

Tax Deductions: -\$500

TOTAL = \$971

As a result, you'd be effectively cutting the cost of your week-long vacation from \$3345 to \$971 - a saving of **\$2374.** In addition to this would also be the VIP treatment you'll enjoy for free. As you can see, the costs to enroll with Inteletravel become trivial compared to the amount of discounts you'll save.

Something to also point out is that some may believe that by enrolling as an agent at InteleTravel means they'll have to be a travel agent and make sales. This is entirely not true at all. The point of being a member at InteleTravel is basically to save a truckload of money every single time you travel. You do not need to make any sales. There are no obligations that you'll have to commit to. I do not make any sales, nor do I do any kind of work related to a travel agent (since I was fired at the airlines). I am a member at Inteletravel solely because it saves me thousands of dollars on my travel every year. I book my own flights at enormously discounted costs, travel as a VIP and receive further discounts on all other aspects of travel (hotels, car rentals, entrance to various attractions, cruises, etc.). I don't have any kind of commitment or work that I'm required to do at all as an InteleTravel member.

The benefits of being an Inteletravel member extends when your friends, family, and relatives need to travel. You can actually book flights for them at drastically reduced costs, as well as receiving money-back for your bookings. Not only will you be saving a heap of money on all of your travels, your close ones will also enjoy similar benefits while you earn income by booking flights for them when the occasions come up.

Note that on the Inteletravel website, you'll find a the "Book Travel" link which takes you to a page where you can search for prices on travel. Please note that these are just regular rates for the general public. These are NOT the prices that you would be paying as a member of Inteletravel. Once you become a member,

you'll receive access to drastically discounted agent rates that are exclusive only to you.

#### August 2010 Update!

You wouldn't believe the kind of troubles I've gone through to get this, but all the effort has paid off in flying colors! I've finally made Inteletravel budge on their membership (though keep this a top secret between you and me!). If you join Inteletravel between now and the end of August 2010, you will also receive:

- 1. A free 3/day-2/night vacation for you and your best buddy or loved one to one of 20 top resorts.
- 2. **§1,000** in air checks that you can apply toward your flights. An air check works just like cash instead of paying for your flight using your credit card, you can pay for it using the air checks. Basically, that's \$1,000 in credit that you can use toward your flights at any time.

Please note that the free vacation and the \$1,000 in airfare credit are offers that are <u>not available to the public.</u> These are exclusive incentives that only you are able to enjoy as my customer. In order to receive them, follow the steps below:

1. <u>Click here</u> or go to <u>http://www.myairfaresecrets.com/intele.htm</u> to visit InteleTravel's VIP page. Click on the "Enroll Now" button at the bottom of the page to sign up for your own membership. Make sure that you use this link as it is a special link that provides members with the exclusive free air checks.

Once you have signed up for an Inteleltravel membership through the special VIP link above, Inteletravel will upgrade your account to an elite status. As a premier member, they will send you your \$500 airfare discount and \$1,000 flight vouchers within about 4 weeks. There are absolutely no additional costs to be an elite member. You just have to sign up through the special link above.

I want to point out that you're not going to notice anything about the \$500 airfare discount and \$1,000 flight vouchers on the Inteletravel website. Again, I want to stress that this is an exclusive offer that only you have access to by signing up through the link above. That link is exclusive and is not advertised to the public.

## Ensure you'll Never Overpay for a Ticket Again

As I had stated in an earlier section of this guide, you should give the airline a call to discuss receiving a refund of the difference if you find that the cost of your airfare ticket has lowered since the time you purchased it. What I do know is that most travelers just don't have the time to sit around and recheck on the price of their airfare ticket every hour of the day, day after day, to ensure that they're getting the best deal on their airfare.

Well, I have some phenomenal news for you. There's a free service out there that will accomplish this task automatically. Check out this great tool at <a href="http://www.yapta.com/">http://www.yapta.com/</a>. Yapta will check on the price of your ticket for you continuously, and send an email notification to you whenever the price of your ticket lowers! This ensures that you will always receive the best possible price on your airfare ticket.

I recommend that you take advantage of this neat trick every time you book an airfare ticket. It only takes minutes, and its benefits will practically secure a peace of mind that you're never going to overpay for a ticket again.

#### Receive \$1000's in Compensation from Airlines

Did you know that airlines usually overbook their flights because statistics show that thousands of people do not show up for their flights in a year? This means that sometimes more people will show up to the flight than there are actually seats available.

Airlines will now have start bargaining people to wait to fly in another flight later in the day, or wait to fly on the next day. In return, they will offer them a much greater reduced rate, or some kind of other compensations.

This is where you can get a chance to haggle. Bargain with them! Say that their

offer interests you, but it's not enough. They will usually offer you even greater discounts if you bargain. When they are desperate, they will give you a voucher for a free trip the next time you travel with them. Some will offer you a free first class upgrade on your next trip. Some will even give you hundreds in cash! If you can bargain well, some airlines will give you up to \$1000 in compensation (although such an event is quite rare). It's quite an awesome way to save!

Here is a strategy for you. This sort of event happens most around 8am to 9am or 5pm to 6pm on Monday to Friday, because that's when a lot of people are traveling, namely people in the business industry, which means that flights are very likely to be overbooked. So if you book your flight during that time, you may get lucky if too many people show up, and in return you'll be able to bargain for a huge amount of money!

This sort of event also happens often during the few days before Thanksgiving, Christmas, and New Years day. Sunday evening is also a good time.

If this happens, you will also enjoy a cheap stay at a hotel. Go to a hotel close to the airport and tell them that your flight was canceled. You will get a huge discount for staying there overnight! Yes, I mean huge, as in around 50%. Tell them that you want the "Distressed Passenger Rate".

#### Refund on a Nonrefundable Ticket

If your ticket is nonrefundable but yet you need to get a refund on it because you somehow changed your mind on traveling, use this neat little trick:

Call up your city's courthouse and tell them that you want to go for jury duty.

Most airlines will give you a refund on your ticket if you have been called to jury duties, even if they were nonrefundable!

Other ways you can get a refund:

If you have medical emergencies or a death of a family member, you will be qualified for getting a refund. Get a note from your doctor or a death certificate and show them to the airline.

One final trick on this is that when the airline asks for your name on the ticket; instead of using your full name, you can just provide them your last name and then the initial of your first name. Now, in the case that you cannot go, you can then give the ticket to another member of your family with the same last name to go in place of you.

And as we're speaking about name, it's also important to make sure that if you do provide your full name on y our ticket, then make sure that you use your the exact name that appears on your ID in order to avoid hassle. For example,

security officers may give you a difficult time if you provide Jerry for Gerald.

The last tip I want to give is to fly with Southwest Airlines if you feel that you might have to change your flight plans after booking. Southwest is the only airline to provide free rescheduling of your flight.

## Make Money Traveling

It's certainly a good feeling to know you've been able to grab a discounted ticket. What's even more pleasing, however, is making money while traveling. Here's something interesting: I've made a fortune by traveling around the world on my own leisure time. Each time I travel to another country, I purchase a number of averagely-priced items specific to that country that would be valuable in my country, bring them back home and resell them for massive profits! I have made over \$10,000 one time by traveling to Japan on a vacation trip, buying a bundle of hot import car rims from Japan, bring them back to the U.S. and resold them for a ton of profits! I've done this trick many times and they've always worked like a charm! Next time when you travel to another country, keep in mind that every country holds a goldmine just waiting for you to take advantage of it.

#### The Good Seats Guide

#### Seating Tricks

The tricks don't stop even after you've boarded the airplane. Seat sizes will definitely have an impact in your overall experience. An average airline seat is 17 inches wide. You don't want to be stuck in anything less than that. Here are the seats in which you must avoid at all cost:

Seats in the back - These seats are squeezed together very tightly. They have little foot space, and sometimes their widths are less than that of the regular seats. Plus, seating at the rear will force you to encounter tons of people who get up to go to the restrooms. Worst of all, sometimes these rear seats can't even be reclined!

Seats in front of the emergency exit door - These seats often can't be reclined as well as regular seats because they have to make room for the emergency exits.

Middle seats - People tend to feel uncomfortable when they are surrounded by both sides. There isn't a lot of space, and furthermore, it is harder to go to the restroom.

Finally, it's always a good idea to check and see the seating arrangements

on the plane before you board it. Here are two invaluable websites that shows complete graphical seating displays of all the major airlines to give you unprecedented advantages in your seat selection:

http://www.seatguru.com/

http://www.seatexpert.com/

#### Get the Best First Class / Business Seats

Seats are not all alike. This is especially true for first class / business class seats, which will differ from one airline to another. For detailed reviews of business / first class seats from the major airline companies, check out:

http://www.flatseats.com/Reviews/ranking.htm

You can't go wrong with any 5-star reviews here.

#### The Secrets

- 1. Book your flight early. Once you have traveled with an airline, pay attention to the good seats numbers and memorize them. If you travel with them again next time, call the airline and reserve that seat number for yourself.
  - 2. Fly during odd times of the day. If you fly during times of the day when a

lot of people travel - which are early in the mornings and in the weekends - you won't be very lucky in finding an empty adjacent seat next to you. Try to fly around noontime or late at night. Chances are the flights will not be full, and you'll get a good opportunity to find an empty seat next to you, which will allow you to have much more space!

- 3. Believe it or not, not all airlines fill up the front row seats first. Some airlines fill up the seats in the back first and work on forward to the front rows. So a good tip is to always call the airline and ask where is the seat that your were assigned to is located. If it is in the back, ask them to move you up in the front if it is not yet filled. 90% of the time, they will let you do that (and there's no extra charge for it).
- 4. You are guaranteed to have tons of legroom if you are situated in the emergency aisle seat. So when you reserve a seat, tell them you would like to reserve the "emergency aisle seat."
- 5. By all means, avoid the row in front of the emergency aisle or in front of a bulkhead. These seats have very limited recline.
- 6. This is a very neat trick! If you travel with another person, don't sit together! The reason why is the following: Airlines always fill up the window seats and the aisle seats before they start to fill up the middle ones. What you should

do is ask the airline or your agent to book the two of you in an aisle seat and a window seat, and don't worry about the middle seat. Then when you travel, there is a chance that the middle seat is empty, giving both of you quite a bit of space! But what if you're unlucky and that middle seat is filled? Not to worry. Since people don't like middle seats, all you have to do is ask if that person in the middle will switch with you for either the aisle or the window seat - trust me, they will accept your offer with pleasure.

- 7. Get to your flight as soon as you can. If you get there early, ask the flight representative to see if there are any seats in the front that are not yet booked by anyone. If there are, ask them to switch your seat with that one. You'll find out that they will gladly do it for you!
- 8. If you're assigned to a seat you don't like, go back to the desk when all the preserved seats are released (usually 15 minutes before flight time). The prime seats for passengers who didn't show up should be available here.
- 9. If you have a disability, you have the right to request for bulkhead seats. Perform your request upon making your reservation. Make sure that you do this as soon as possible, as if not, other passengers may nab them 24 hours before a flight.
  - 10. If all else fails, what you can do is when boarding the plane, look

around for any empty seats. If you spot one, ask the flight attendance if it's		
possible that you can move up to that seat. There's no reason why they wouldn't le		
you switch your seat, so just be nice and ask them.		

## **Hotel Reservation Secrets**

#### Online Reservations

Obtaining your reservation online is a great way to save. Here are my three favorite 3<sup>rd</sup> party websites for hotel reservations:

Cheaptickets

Travelocity

<u>Priceline</u>

## Be Careful of the Hidden Charges

There will often be hidden charges during your hotel stay that should be factored into before making your reservation. These charges are never revealed to upfront because hotels do want you to believe that you're getting the best deal with your reservation.

Questioning any extra fees before making your reservation can never be a bad idea.

#### Questions to Ask:

- How much will it cost for parking?
- How much will it cost to utilize the internet while staying at the hotel?

- How much will it cost to utilize the telephone, locally as well as longdistance, while staying at the hotel?
- How much will it cost for taxes and room service? (May vary from 5%-25%. This will be a very expensive factor, and varies from hotel to hotel.
- How much will it cost to utilize lockers or safe boxes? 
  How much will it cost for maid service?
- How much will it cost to utilize any resort areas? The reservation may come with resort areas such as fitness room, pool, etc. which you can be charged for
- Are there any restocking fees that I should be aware of? Hotels may charge you an inflated restocking fee for items such as snacks
- What is your cancellation policy and fees? If you decide to cancel your reservation, you will be charged a fee, which can vary from hotel to hotel -What is your early arrival / departure policy and fees? If you arrive before your reservation time, or decide to leave the hotel before the end of reservation, you will be charged an additional fee (if you arrive earlier) or a partial day fee (if you leave earlier). This fee varies from hotel to hotel.
- Are there any other fees or charges that I should be aware of?

Now, you may think to yourself that a hotel may carry different luxuries in which you may not use. However, that does not mean you will not get charged for them. For example, you may not use the telephone, the safe box, or the

fitness room while staying at the hotel, but you may still be charged for them. Make sure to ask the clerk if such charges will apply to your bill even if you do not use them at your stay.

## Holidays and Weekends

Just like airfare, hotel rates are dependent upon the date you'll stay. Typically, staying over holidays will give you the best deals. Usually, the next-best values would be given when you're staying over weekends. You'd want to avoid days where many businessmen stay at hotels, which are the early weekdays.

## **Book Early**

Book your reservation as early as you can. You can then check back every few days and see if the price has changed. If the price has lowered, you can request to cancel and re-book it with the new, lowered price.

## **Customer Loyalty**

Customer loyalty helps. If you've stayed at a particular hotel before, consider the likely possibility that you will receive rewards if you come in for another stay.

Bring up this fact to the clerk when you arrive at the hotel and ask if any rewards can be given to you for being a returning customer. Many hotels will give you additional discounts, free upgrade to the next quality class, and more.

#### Expedited Food Service

Most aren't aware of this, but you can actually call your hotel to have dinner await you in your room from room service before you actually check in. Just let them know the approximate time you'll arrive, and they'll arrange to have that done for you! Good idea if you landed late and are hungry.

## Hotel Deals Comparison in a Flash

Similar to airfare, instead of spending your time researching every site, you can also check out <a href="Travelaxe">Travelaxe</a> - this website will compare all the offers of every of major hotel reservation companies and present them to you in one page, sorted by price.

#### Go the Extra Mile with Priceline

Similar to airfare tickets, you can secretly find out what kind of hotel offers

Priceline has recently accepted by following the steps below:

- 1. Click here to open Priceline's page
- 2. <u>Click here</u> to open biddingfortravel
- Check up on the threads at biddingfortravel for the recently accepted
  offers for your appropriate state or country to find out what hotel offers
  have been recently accepted by Priceline.
- 4. Go back to <u>Priceline</u> and search for your hotel stay, then submit the lowest offer you can, based on the information you've gathered on biddingfortravel

## **Question Extra Charges**

Once your stay is over, be sure to question any charges to your bill in which you are unsure of. As stated earlier, you may be charged for various hidden fees in which you may not aware of before the stay. Once the bill arrives, be sure to dispute any charges on the bill in which you do not think is justifiable. For example, if the hotel charges you a fee for having a locker in your room, but you had never even used it at your stay nor had any intention on wanting one, then

that's a strong reason for you to contest this charge. The hotel may tell you that you're charged for this fee regardless if you had used them or not. However, if you really try to press them enough, they will usually take the fee off for you.

#### Cash or Credit?

The best way to save money by not paying for services you didn't order is to not charge anything to your hotel room. It's very confusing to verify the list of room charges when you're checking out. It's also very easy for the hotel to make a mistake. What you should do is always pay cash for room service, laundry, etc. You can use your credit card to pay for food.

#### Last-Minute Deal

You can still get some amazing deals on hotels even if you're booking the last minute by checking out <u>LateRooms</u>. You'll need to take a look at the dropdown menus on the left side of the screen and choose the appropriate criteria before making a search.

## Free meals, transportations, and other services

If you're staying over a few nights during an off-peak period, request for the hotel to include extra perks with your stay. Some of these extra amenities may be complimentary meals, transportation, spa treatments, and others. Your request should go directly to the hotel manager.

#### Career Discounts

If you are an employee for the government or a member of the military services, call your hotel and ask for a discount. Most hotels offer discount rates for those associated with these professions.

## How to Rebid Under Priceline's Bid System

Priceline has a policy where if your bid is rejected, you cannot rebid until 72 hours have passed. However, there is a trick to rebid immediately by changing your criteria. For example, if you you're in search of a three-star hotel in a downtown area, you can add in a neighborhood zone to your criteria. Include a zone that doesn't have any three-star hotels (such as the airport zones). This will allow you to bid again.

#### **Bonus Promotions**

There are always various promotions that hotels run every day. An easy to way to get access to such promotions is at:

http://www.webflyer.com/deals/bonus promotions/

#### Join the Loyalty Program

After making a reservation, ask the hotel what kind of bonus they can offer you if you'll join their loyalty program. Many times, hotels will offer you a room upgrade, or even additional discounts off of your stay if you agree to join their loyalty program.

## Skip the Check-in Line

Upon your arrival, give the hotel a call on your cell phone and ask to have your reservation confirmed by providing your charge-card number and you'll save yourself a lot of time by skipping the long check-in line.

## Skip the Checkout Line

To avoid the long checkout line after your stay, come down to the hotel front desk very early in the morning before the official checkout time, and request for checkout. The hotel will not require you to turn in your room key, and you can still use your room until the official checkout time (often around 1 PM).

#### The \$20 Trick

This trick is called the "\$20 trick." At the front desk, put out a \$20 bill under your credit card. Make sure it is visible to the clerk. At this point, ask the clerk if any room upgrade is available. If the clerk says yes, then hand your credit card over along with the \$20 bill. The clerk will upgrade your room at no further cost. If you're lucky, you'll also receive some free meals or drinks. If the clerk tells you that no upgrade is available, take the \$20 back and just hand over your credit card.

#### **Computer Glitches**

Glitches happen all the time - not with just airfare companies, but hotels as well.

Just exactly HOW do you know when hotels run into these glitches that would allow you to basically travel the world and stay at the most luxurious of hotels for pennies!?

# As a former airline agent of 16 years, I have the confidential insider knowledge when these events happen!

Join my mailing list and I'm going to personally email you every time a dropdead-cheap travel deal comes up, so you can be the first one to jump in on these bargains the moment they go live! For details on how you can join my Secret Insider Travel Bargains Mailing List,

**click here** or go to:

www.MyAirfareSecrets.com/deals

InteleTravel

Don't forget about the InteleTravel program. As previously mentioned, not only will

you receive incredible discounts on your airfare tickets, you'll also enjoy

some amazing savings on your hotel reservations. As a member of InteleTravel,

you'll also obtain free upgrades on your hotel stays without any hassle. To give you

an idea, a week-long hotel stay may normally cost:

150/night. 7 nights = 1050

Hote Suite Upgrade = \$200

**TOTAL = \$850** 

However, with a membership to Inteletravel, the same stay would likely cost:

75/night. 7 nights = 525

Hotel Suite Upgrade (free!): \$0

Tax Deduction = -\$150

**TOTAL = \$375** 

88

That means you'd be effectively cutting the cost of your week-long hotel stay from \$850 to \$525 - a saving of \$475! Again, I'll remind you that there is a one-time cost of \$199 to enroll with Inteletravel, plus a very small monthly fee, but this cost will become trivial compared to the amount of discounts you'll save time after time. You'll also receive a free \$500 voucher that you can apply toward your flights, so realistically you'll make \$300 after the membership deposit. You'll also receive a free 3-day/2-night vacation for you plus your special one to one of 20 top resorts, as well as a \$100 gas coupon that you can use to deduct off \$100 at the pump!

<u>Click here</u> to visit InteleTravel's website for more information. Click on the "Enroll Now" button at the bottom of the page to sign up for your own membership.

## **Car Rental Secrets**

Car rental can be a straightforward process. What's not so straightforward is squeezing out the best deals you can possibly get. Here are the tips to keep in mind when renting a vehicle:

**Book as early as possible** - Businesspeople are more likely to book on a short notice. The earlier you book your rental, the better chances you have of getting a better deal. Furthermore, the later you book your reservations, the lesser the chances of you being able to get the car you wanted.

**Be flexible** - The more flexible you are in your scheduling, the more deals are available to you and the more savings you'll be able to get.

Check all options available to you - Check with the airline as well as with the agent. Either may be able to offer you a better deal. Check with the airline first, because you're more likely to be able to negotiate for a lower deal with a agent.

Check the mileage policy for the one that best suits you - It's important to note that extra mileage unused in nonrefundable.

Ask how much tax charges will incur - Each company has a different tax that will be charged. Make sure you know about these charges in order to make the best decision

**Ask about drop-off charges** - If you return your car in a different location than where it was originally picked up, you may face a drop-off fee.

**Check the gas policy** - Some company offers fixed rate charges for gas, while other companies will charge you for exactly how much you use. See which offer benefits you most depending on your situation.

**Check your insurance options** - There are two insurance plans available: collision damage and loss damage.

A weekly car rental, surprisingly, generally costs the same as a 5-day rental

- If you, re going to use a car for 5 days, you might as well take the 7-day deal.

**Check the late policy** - Returning a car later than its due time can be costly. Companies usually charge \$10 to \$20 for every hour the car is returned late

Make sure there are no additional service fees or any other extra charges 
Don't be caught surprised if they slap on a service fee or other mysterious

charges. For example, they may just add on a fixed fee on top of your rental price

just for renting out a car, or a surcharge if you are a tourist (coming from a different location). Many car rental companies are notorious for doing this.

Car Rental will cost more at rental agencies near the airport - They slap on a fee called the "convenience charge". Basically, they are charging you for the convenience of not having to travel far, and the shuttle bus which takes you from the airport straight to the car rental agency.

Ask for any specials or discount programs happening - Many times, companies will offer promotions that can save you tons of money, but not unless you ask!

Many credit card companies will also offer discounts for car rentals - Check with different credit card companies for such specials.

## The Fuel Report

Here's a site you can't miss:

http://www.fuelgaugereport.com/sbsavg.asp

Gas prices can be a major part of your cost if you'll be spending most of your time driving. The site above will show you the average cost of gas for all 50 states in the USA in one convenient page. It's a good idea to check for gas prices

at your destination before you leave.

#### Mapquest Gas Price Comparison Map

This is really an amazing tool that will help you save a ton on gas over time! The site is at: http://gasprices.mapquest.com/index.jsp

Here, you can just plug in your address and get prices from all the local gas stations, sorted by cost. <a href="http://www.gasbuddy.com/">http://www.gasbricewatch.com/</a> are also good alternatives.

Even better, you can access this on your Mobile Phones by using wap.mapquest.com or gasbuddytogo.com. That way, you'll always know where's the cheapest gas station closest to your location at any time you're on the road!

#### Go the Extra Mile with Priceline

Similar to airfare tickets and hotel reservations, you can secretly find out what kind of car rental offers <a href="Priceline">Priceline</a> has recently accepted by following the steps below:

- 1. Click here to open Priceline's page
- 2. Click here to open biddingfortravel

- Check up on the threads at biddingfortravel for the recently accepted
  offers for your appropriate state or country to find out what car rental offers
  have been recently accepted by Priceline.
- 4. Go back to <a href="Priceline">Priceline</a> and search for your car rental, then submit the lowest offer you can, based on the information you've gathered on biddingfortravel

#### There are No Cancellation Fees

Here's a surprise -it costs you nothing to cancel a car rental! This means that if you locate a better deal elsewhere some time later after you've made your reservation, feel free to take up the new offer and cancel our your old rental. This benefit allows you to keep looking out for better deals, even after the fact that you've made your reservation!

## **Computer Glitches**

Glitches happen all the time - not with just airlines, but car rental companies as well.

Just exactly HOW do you know when their booking systems run into these glitches that would allow you to basically travel the world for pennies!?

As a former airline agent of 16 years, I have the confidential insider

knowledge when these events happen!

Join my mailing list and I'm going to personally email you every time a drop-

dead-cheap travel/hotel/car rental deal comes up, so you can be the first one to

jump in on these bargains the moment they go live!

For details on how you can join my Secret Insider Travel Bargains Mailing List,

**click here** or go to:

www.MyAirfareSecrets.com/deals

InteleTravel

Don't forget about the InteleTravel program. As previously mentioned, not only

will you receive incredible discounts on your airfare tickets and hotel

reservations, you'll also enjoy some amazing savings on your car rentals. As a

member of InteleTravel, you'll also obtain free upgrades on your car rentals

without any hassle. To give you an idea, a week-long car rental may normally

cost:

Car Rental: \$35/day. 7 days = \$245

Luxury Car Upgrade = \$120

**TOTAL = \$365** 

However, with a membership to Inteletravel, the same stay would likely cost:

95

Tax Deduction = -\$65

Car Rental (20% off): \$28/day. 7 days = \$196

Luxury Car Upgrade (free!): \$0

**TOTAL = \$131** 

That means you'd be effectively cutting the cost of your week-long hotel stay from \$365 to \$131 - a savings of **\$234!** Again, I'll remind you that there is a one-

time cost of \$199 to enroll with Inteletravel, plus a very small monthly fee, but this

cost will become trivial compared to the amount of discounts you'll save time

after time. You'll also receive a free \$500 voucher that you can apply toward your

flights, so realistically you'll make \$300 after the membership deposit. You'll also

receive a free 3-day/2-night vacation for you plus your special one to one of 20

top resorts, as well as a \$100 gas coupon that you can use to deduct off \$100 at

the pump!

Click here to visit InteleTravel's website for more information. Click on the "Enroll

Now" button at the bottom of the page to sign up for your own membership.

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## **Cruise Travel Secrets**

If you had ever wanted to go aboard a cruise, you'll be surprised that booking a cruise is much simpler than booking for an airline ticket. As opposed to airline companies, cruise travel companies always have a difficult time filling up their cruises. With some searching, you'll be able to find some very attractive cruise packages.

Remember, however, that there may be other hidden charges you should be aware of. Make sure to ask before booking your cruise:

#### Questions to Ask

- Are meals included with the cruise?
- How much will it cost for taxes?
- Will there be any service charges?
- What is your cancellation policy and fees?
- Are there any other fees or charges that I should be aware of?

#### Best Deals Secrets

- Be flexible in your schedule If you can be flexible in your schedule,
   you are more likely able to find better bookings at different times of the day.
- Book in advance Book your cruise as early as you can. You can then call back every few days and see if the price has changed. Don't directly ask if the price for your reservation has changed, but make it sound as if you're trying to book a new reservation. If the price has lowered, you can then bring up the fact that you've made a reservation before and you would like to cancel and re-book it with the new, lowered price.
- -Don't book during the holiday season It's the formula of supply and demand. During the holiday season, the demand for cruises go way up.
- -Check out all of your options Check below for a list of cruise consolidators.
- Be wary of extra hidden charges Ask all questions before booking.

#### List of Cruise Consolidators

Here's a secret list of cruise consolidators that will sell you cruise packages for amazing bargains!

Abracadabra Cruises Incorporated Best Price Cruises Coastline Travel Advisors Cruise Auctions Cruise Center Cruise Company Cruise Direct Online Cruise For Less Cruises Cruise Line Connections Cruise Match Cruise Planners Cruise Ship Centers Cruise Value Center CruiseClub Holidays Cruises For Seniors Cruises Only 1Cruises.com CruiseStar.com Dolphin Hellas Cruise Page Greenvale Cruise and Travel

ICE Gallery Online

•

Icruise.com

Last Call Cruises

•

Martin Travel Services

•

National Discount Cruise Company

•

Orange and Blue Travel, Inc.

•

OurVacationStore (OVS)

•

Rainbow Travel

•

<u>Travel Dreams</u>

#### Cruise for Free

If you are a single man over 50, you may be eligible to go on a cruise at no costs.

Cruise companies are known to need single men over 50 who will act as hosts to the single women on the ship. If you fall into this criteria, contact the different cruise companies and request to become a host.

## Use your Travel Agent

Your travel agent may not be as helpful in finding as good an airfare deal as you can yourself online, but that's not true when it comes to cruise reservations. The fact that most travelers aren't aware of is that cruise lines have special connections to travel agents, and as a result, agents have access to special cruise deals that normally wouldn't be available to you.

Furthermore, travel agents have a much better success rate of changing or cancelling a cruise reservation than you do. If something goes wrong, your agent can help fix it. Treat that as an "insurance policy."

#### Ask for Airfare Specials

A cruise may often offer an airfare special that will take you to the departing spot of the cruise. These fare specials may not even be advertised to you, and would only be revealed once you've asked. However, before you begin inquiring for any airfare promotions, first do your homework to see how much you'll be able to get the airfare yourself at the lowest cost. Then, you'll be able to compare the prices and truly determine if their fare special is really worth its name.

## Read Reviews before you Book

It's a good idea to check up on reviews about a movie before I decide to purchase your ticket. Likewise, you should read up on reviews of a cruise line before you decide on your reservation. Click here for an excellent source to read up on unbiased reviews of cruise companies.

#### Cruise Insurance

Be careful with your health when boarding a cruise. What you may not know about your health insurance coverage is that it typically does not cover your

medical bills during a cruise. The sea is considered foreign property, and any medical demands made during cruise would typically not be covered by your health insurance provider. In order to be protected, you must ask for supplemental travel health insurance. This additional insurance, if you choose to obtain it, will cover any medical bills you acquire during your cruise.

## Let Travel Agents Fight for Prices for You

Many cruise lines list last-minute specials on their websites, and online cruise sellers often have last-minute deal sections. Check these daily as prices can change overnight. Some travelers will call a few travel agents who specialize in cruises and ask them what their best deals are. However, a much better way to secure one of such specials is by submitting a bid on <a href="CC">CC</a> and let the site's affiliated agents approach you with their best bargains. This way, you'll have an advantage of having travel agents fight for the best deals for you, rather than you having to do the fighting for the best bargain! Click here to go to the CC website.

## The Hidden Costs of Cruising

The term "all-inclusive" is defined as "Providing all amenities, benefits or perquisites in a single package." Sounds like you don't have to carry around any extra cash right? Wrong. Although your transportation, lodging, accommodations, meals, activities, and sightseeing may be covered, you can always expect a

number of out-of-pocket expenses on the trip. As a general rule, always carry around money ready to be used on any occasional surprise expenditures.

## Skipping the Tour

Signing up with the cruise's tour can be an extra cost you may wish to just do without. Fortunately, touring independently by yourself is possible, and is made much more convenient doing some research. Click here for a neat site that will guide you on the tours at various famous ports around the world. If you wish to save, do a little research on here and become your own tour guide!

## Last-Minute Bargains

Last-minute deals are true in the cruise industry. You can save 50% to 60% off your cruise by waiting until the last minute, and call in to inquire about any last-minute vacancies. Chances are, some vacant spots might still be left, and by taking advantage of such vacancies you'll be able to grab a cruise package at a great deal.

## When to Book your Cruise

Here's my list of when to make your cruise reservations to ensure the best prices.

Occasion	When to book
Spring break	3 months in advance
Summer vacation	6-12 months in advance
Winter break	2-3 months in advance
Fall vacation	1.5-3 months in advance
Any period in between	2-3 months in advance

## When to Go on your Cruise

Here's my list of when to go on your cruise to ensure the best prices.

Destination	When to Go
Alaska	May, September
Bermuda	April - May; September - October
Canada & New England	July, August
The Caribbean	April - May; September - January
Hawaii	February, May, August; November
Mexican Riviera	January; May; October - November
Northern Europe	June, September

# The Unreported Cruise Crimes

Here's an interesting piece of statistics: About 75% of crimes committed on cruise ships are sexual offenses, most of which involve young women under 21. However, these crimes are almost always unreported due to the fact that crimes happening at sea are quite difficult to prosecute.

The truth is that the majority of cruises are well handled and safe, but you should still have caution when boarding one. If you are a woman, try to avoid walking near the decks and the inner corridors of the ship alone, as these are the locations where such crimes are mostly committed.

## **Computer Glitches**

Glitches happen all the time - not with just airlines, but cruise companies as well.

Just exactly HOW do you know when their booking systems run into these glitches that would allow you to basically travel the world for pennies!?

As a former airline agent of 16 years, I have the confidential insider knowledge when these events happen!

Join my mailing list and I'm going to personally email you every time a dropdead-cheap travel/hotel/car rental deal comes up, so you can be the first one to jump in on these bargains the moment they go live! For details on how you can join my Secret Insider Travel Bargains Mailing List, <u>click here</u> or go to:

## www.MyAirfareSecrets.com/deals

#### InteleTravel

Don't forget about the InteleTravel program. As previously mentioned, not only will you receive incredible discounts on your airfare tickets, hotel reservations, and car rentals, you'll also enjoy some amazing savings on cruises and resorts! FAM trips and cruises are offered at up to 80% off, or even free in certain circumstances.

<u>Click here</u> to visit InteleTravel's website for more information. Click on the "Enroll Now" button at the bottom of the page to sign up for your own membership.

## Thank You for Reading!

I thank you sincerely for reading this guide. I hope that you'll turn the information I've taught into big discounts in your future trips. For further information on saving on your travels, you can choose to upgrade to my Ultimate <a href="Travel Savings">Travel Savings</a>
<a href="Package">Package</a> through the link below:

<u>CLICK HERE</u> or go to <b>www.MyAirfareSecrets.com/package</b> to see how you can upgrade to my <u>Ultimate Travel Savings</u> <u>Package</u>		